



Staffordshire Practice Managers Conference

DIRECTORY OF SPONSORS

28th November 2024

Hillcroft Surgery Supplies:

At Hillcroft we want to give you peace of mind every day, with time saving processes and quickly delivered orders, so that you can spend more time caring for your patients. Hillcroft is a family run business that has been serving GP surgeries and health centres with everything they need for over 16 years. We thrive on meeting our customers' needs and requirements and will always go the extra mile to help out with anything that will make your life easier.

We have strongly established ourselves in the medical market as being an honest, reliable company with excellent customer service and unrivalled product quality and pricing. We firmly believe that we can offer anyone better levels of service, quality and cost and this is what motivates and drives our business forward. Hillcroft is fast becoming the name as a key supplier for GP surgeries and health centres, and hundreds of surgeries in the UK are depending upon us as their main supplier, and partner with us for all their needs.

Website: www.hillcroftsupplies.com

Dene Healthcare:

Dene Healthcare, the UK's premier practice provider, has been established on a foundation of trust, value and service quality.

We take the responsibility for ensuring you have the resources and equipment needed to meet the demands of the modern practice. We offer convenience and a work ethic that allows you to focus on what you do best.

We pride ourselves on our personal touch and in-depth knowledge of General Practice. Our team has over 45 years of experience working within the NHS and understand the ever-changing directives for the practice team. Our aim is simple - to provide the best service, choice and support to help a practice maximize its potential.

Website: www.denehc.co.uk

BWH Surveyors:

BW Healthcare Surveyors are a market leading, specialist primary care premises firm of Chartered Surveyors.

We provide help and support to GP practices, healthcare providers and primary care organisations, including both owners and occupiers of GP surgeries in addition to developers and investors across the UK.

Our Team have over 100 years combined experience supporting GP practices with all their premises requirements, with a long and successful track record of helping medical sector clients increase their income and maximise their investments.

Our services include; notional Rent reviews, lease rent reviews and renewals market valuations, sale and leaseback transactions, pharmacy lease reviews, development and improvement advice and asset management.

We have established strong working relationships with personnel within NHS England/Health Boards, CCGs/ICBs, District Valuer Services, LMCs and GP federations. We have also built up relationships with key organisations within our sector, including; solicitors, accountants, architects, developers and investors, which helps us strive to secure speedy and hassle-free resolutions to a wide range of issues that our clients may be facing.

All of our Chartered Surveyors and RICS registered valuers are specialist primary care surveyors and members of the RICS which means they are fully qualified and regulated by the Royal Institution of Chartered Surveyors. The company is also an RICS regulated firm, we are SafeContractor accredited, and a Code of Practice approved supplier, to ensure the highest standards of service to our clients.

Website: www.bwhsurveyors.co.uk/

Williams Medical:

Williams Medical – your trusted partner for medical supplies and services since 1986. Through our extensive range, expert knowledge and unrivalled customer care – we’re dedicated to Supporting Your Everyday.

Williams Medical has been a trusted partner for medical supplies and services for over 35 years. One of the leading partners for healthcare professionals in Primary Care - the partner of choice for thousands of healthcare professionals who trust us to deliver.

Williams Medical Products and Services include:

- Medical Equipment
- Medical Consumables

- Pharmaceuticals
- Diagnostic Equipment
- Surgery Furniture
- CQC Services
- Health & Safety
- Infection Control
- Legionella Services
- New Build and Refurbishment Services

Website: www.wms.co.uk

Healthcare Monitors:

Healthcare Monitors have been specialising in the medical measurement business for over 20 years. Since the company's inception, we introduced these monitors to the UK market. We now have nearly 2000 monitors in the field, along with our adaptable PatienPod touch screen integration, where patients measurements can be stored against their record in most major GP systems(EMIS, TPP SystmOne & VISION). Various lifestyle questions can be answered along with text warnings and alerts for blood pressure and BMI.

Saving time & money, the monitors measure height and weight, calculate BMI and record diastolic and systolic blood pressure without the need for any supervision by a qualified professional. They are fully automatic and produce a printout, which can be handed to the receptionist or GP as required. The whole process takes about 90 seconds, thus saving the need for a ten minute, face to face nurse appointment and the consequent costs.

Why not sign up for a free, no obligation, month long trial in surgery?

Website: www.healthcaremonitors.co.uk

Henry Schein:

At Henry Schein Medical, we offer innovative, integrated health care solutions that help connect patients and professionals in meaningful ways. As a leading supplier of medical equipment, consumables, and pharmaceuticals to health care providers across the UK, we strive to deliver an optimum combination of quality and value to help support you in delivering high-quality patient care. As your trusted partner, we are committed to providing the best possible service.

Website: www.henryschein.co.uk

The Well Led Practice:

The Well-Led Practice provides practices and PCNs with products and services to support leadership and CQC well-led development, such as software for staff feedback, leadership 360s, and action planning, resources and exercises for developmental work, and services such as mock CQC inspections and governance workshops.

Website: www.well-ledprovider.com

GP Specialists:

GP Specialists is a GP-led primary care support service. Our team includes GPs, Clinical Pharmacists, Advanced Clinical Practitioners, CQC Inspectors, Business Managers, Coders and a variety of other staff to aid with challenges in primary care.

Our goal is to lessen the workload on practices and PCN staff, mitigating burnout, enhancing resilience, and promoting work-life balance. Let us help manage your clinical admin burden, including abnormal lab result actioning, documents processing, prescription signing, remote pharmacist consultations including medication reviews and structured medication reviews

Website: www.gpspecialists.co.uk

Buywise:

Buywise Health was founded in 2016 to help GP Practices purchase multiple categories of suppliers/services through one partner. Buying at scale through one partner can save money and also give a significant time saving managing multiple suppliers and processing multiple invoices. Buywise Health now work with over 200 practices.

Buywise Health are a multi award-winning procurement provider for medical centres across the UK. They offer a total purchasing solution for GP Surgeries, PCN's, Super-Partnerships and GP Federations. with one supplier, one order, one invoice, and one report.

Website: www.buywise-health.com

Optimise Healthcare Management:

Optimise Healthcare Management was founded by Martin Norton and Jenny Harper in 2019 to help and support healthcare providers with their CQC compliance, quality improvement and practice development.

We work with practices, PCNs and federations to provide CQC mock inspections, give advice for practices who have had a challenging CQC inspection and to those striving to achieve outstanding. We also offer a range of other primary care consultancy support, training, coaching and mentoring.

We are the primary care compliance experts. Martin has over 20 years' experience in Practice Management, he spent five years working with the CQC as a Practice Management Specialist Advisor and took part in over 50 practice inspections. Martin still works part time in a practice management role. Jenny is a registered Nurse, has been a registered manager, has 18 years of consultancy experience in quality improvement and works as part of the CQC's flexible workforce as a Bank Inspector.

We know general practices and have up-to-date hands-on experience in primary care and the CQC. We know how practices work and the challenges you face. Our aim is to give you the help you need in a friendly and supportive way with clear advice on how to deliver CQC compliance and practice improvement.

Concerned about how ready you are for CQC? Have a question about the new CQC framework?
Come and say hello to us on our stand in the exhibition today

Website: www.optimisehcm.co.uk

Brother:

As a member of the multinational Brother Group, Brother UK is a supplier of technology solutions, helping businesses deliver greater productivity and efficiency through documentation, digitisation, collaboration and mobile work solutions.

From our versatile range of printers, scanners, and label printers, to our business solutions that help you personalise your technology to suit your business needs, Brother is always striving to offer customers even more.

Over the course of the last 50 years, we've consistently led the way with new innovations: the world's first high speed dot matrix printer in 1971, the world's thinnest self-contained mobile printer in 2004, and the first desktop scanner with built-in wireless connectivity.

Website: www.brother.co.uk