



Suffolk LMC

Suffolk LMC Practice Managers Conference

DIRECTORY OF SPONSORS

25th April 2024

Evolve:

Evolve Business Solutions (EA) Ltd support and manage the in-house printing requirements of companies in and around the country. We have four core aims; to provide a local service that is responsive, friendly, and customer focused. We specialise in fully managed multi-functional Konica Minolta devices and provide stress free and cost-effective solutions.

Yet, what really sets us apart from other managed print services providers?

A personal touch: We believe our phones should be answered in our office, and not in a call centre. That's why we have a local phone number, and you'll never need to press one for accounts, or two to log a service call. Our service visits are planned by someone who is familiar with the area; we don't need to look on Google Maps to estimate how long it will take us to be with you.

Our training programme: All our service engineers are manufacturer trained and certified on every product we offer. They also undertake IT training, so they can troubleshoot and diagnose networking, printing, or scanning problems quickly and efficiently.

Response times: From you calling us, it takes less than four hours for a service engineer to arrive onsite. As we only service Konica Minolta equipment, we have all the parts we need to carry out the job 96% of the time. Also, we will never post you parts and expect you to fit them yourself.

A friendly account manager: Every client is assigned a personal account manager. We don't use a telesales team to try and pressure you for a quick sale over the phone. What we love is to sit down with our clients and discuss what's best for them over a coffee.

Website: www.evolve-businesssolutions.co.uk

Hillcroft Surgery Supplies:

At Hillcroft we want to give you peace of mind every day, with time saving processes and quickly delivered orders, so that you can spend more time caring for your patients. Hillcroft is a family run business that has been serving GP surgeries and health centres with everything they need for over 16 years. We thrive on meeting our customers' needs and requirements and will always go the extra mile to help out with anything that will make your life easier.

We have strongly established ourselves in the medical market as being an honest, reliable company with excellent customer service and unrivalled product quality and pricing. We firmly believe that we can offer anyone better levels of service, quality and cost and this is what motivates and drives our business forward. Hillcroft is fast becoming the name as a key supplier for GP surgeries and health centres, and hundreds of surgeries in the UK are depending upon us as their main supplier, and partner with us for all their needs.

Website: www.hillcroftsupplies.com

Menlo park:

Menlo Park is the market-leading recruitment consultancy in primary care. Over the past 8 years Menlo Park has recruited permanent GPs, Nurses and Allied Health staff for nearly 2,000 practices across the UK.

Recruiting clinicians is a huge challenge in 2024 but working with Menlo Park will give your practice a wider reach of the clinical talent pool and a competitive advantage in recruiting over your neighbouring practices. Armed with a huge amount of experience, a deep knowledge of the primary care sector and unique ways to source candidates, you may be surprised at what is possible even in this difficult recruitment market.

Menlo Park are partnered with the PMA as its recruitment partner of choice.

Please speak to the team members who are here today for an initial conversation on how Menlo Park may be able to assist your practice.

You can also visit Menlo Park's websites where you can learn more and view hundreds of testimonials from other practices: www.menloparkrecruitment.com

Buywise Health:

Buywise Health was founded in 2016 to help GP Practices purchase multiple categories of suppliers/services through one partner. Buying at scale through one partner can save money and also give a significant time saving managing multiple suppliers and processing multiple invoices. Buywise Health now work with over 200 practices.

Buywise Health are a multi award-winning procurement provider for medical centres across the UK. They offer a total purchasing solution for GP Surgeries, PCN's, Super-Partnerships and GP Federations. with one supplier, one order, one invoice, and one report.

Webiste: www.buywise-health.com

The Well Led Practice:

The Well-Led Practice provides practices and PCNs with easy to use, digital tools and practical guides to improve their team & leadership development, whilst demonstrating evidence for CQC well-led.

Website: www.well-ledprovider.com

Lexacom:

With over 20 years of innovation in speech recognition and digital dictation, Lexacom brings tasks, data, systems, and people together to help healthcare organisations make the most of their time.

Speech recognition

Lexacom Echo revolutionises medical speech recognition; the only product able to automatically code clinical information and explain medical terms to patients. Speed up notes entry directly into clinical systems, patient communication platforms, and Microsoft Windows applications. Easily install across an unlimited number of PCs, with group pricing available.

Digital dictation

Built to stringent NHS standards, Lexacom is the number one choice trusted by UK clinicians. Easily dictate all types of documents, with customisable workflows for specific needs and procedures. Work efficiently across multiple sites by sharing information and resources.

Find out more about how Lexacom can help you save time and increase productivity. Call 01295 236910, email sales@lexacom.co.uk, or visit lexacom.co.uk. Find all our social media links at lexacom.co.uk/social

Website: www.lexacom.co.uk

MidMeds (Rociale Healthcare):

Helping to reduce pressure in practice...

Saving you time and money, you can rely on MidMeds for a reliable supplies solution that's specifically designed to make your role easier.

Proud to be a part of the Rociale Healthcare group of companies, MidMeds is widely recognised as one of the main suppliers to UK primary care and is proud to be the preferred partner of choice for GP Surgeries, PCNs, GP Federations and Integrated Care Systems nationwide.

From medical consumables and medical equipment, through to single-use instruments and pharmaceuticals, a fully extensive portfolio of over 2,000 lines are offered and MidMeds is an approved distributor for all the major brands, including 3M Littmann Stethoscopes, seca, Keeler, Omron, Lec, Labcold and many, many more.

Drawing on over 45 years' experience of partnering healthcare professionals across the NHS, you can be assured of a best-in-class, highly personal service, where you can think of MidMeds as an additional member your team. With hassle-free ordering, exceptional stock availability and fast delivery, it's quick and easy to enjoy low prices on the right products, when you require them.

So, whatever other challenges you face in practice, with MidMeds, your medical supplies and services won't be one of them.

Find out how much MidMeds can save your practice. Get in touch today for your FREE, no-obligation price comparisons report...

Call: 01992 893 398

E-mail: info@midmeds.co.co.uk

Webiste: www.midmeds.co.uk

Dene Healthcare:

Dene Healthcare, the UK's premier practice provider, has been established on a foundation of trust, value and service quality.

We take the responsibility for ensuring you have the resources and equipment needed to meet the demands of the modern practice. We offer convenience and a work ethic that allows you to focus on what you do best.

We pride ourselves on our personal touch and in-depth knowledge of General Practice. Our team has over 45 years of experience working within the NHS and understand the ever-changing directives for the practice team. Our aim is simple - to provide the best service, choice and support to help a practice maximize its potential.

Website: www.denehc.co.uk

Henry Schein:

At Henry Schein Medical, we offer innovative, integrated health care solutions that help connect patients and professionals in meaningful ways. As a leading supplier of medical equipment, consumables, and pharmaceuticals to health care providers across the UK, we strive to deliver an optimum combination of quality and value to help support you in delivering high-quality patient care. As your trusted partner, we are committed to providing the best possible service.

Website: www.henryschein.co.uk

Weightmans LLP:

We're a top 40 UK law firm, with more than 1,400 people working from our offices in Birmingham, Cardiff, Glasgow, Leeds, Leicester, Liverpool, London, Manchester and Newcastle. Our expert team of GP and primary care lawyers is ranked in the legal directories for its specialism, combining legal and medical expertise with doctors, dentists, nurses and other health professionals contributing specialist knowledge.

Website: www.weightmans.com

Healthcare Monitors:

Healthcare Monitors have been specialising in the medical measurement business for over 20 years. Since the company's inception, we introduced these monitors to the UK market. We now have nearly 2000 monitors in the field, along with our adaptable PatienPod touch screen integration, where patients measurements can be stored against their record in most major GP systems(EMIS, TPP SystmOne & VISION). Various lifestyle questions can be answered along with text warnings and alerts for blood pressure and BMI.

Saving time & money, the monitors measure height and weight, calculate BMI and record diastolic and systolic blood pressure without the need for any supervision by a qualified professional. They are fully automatic and produce a printout, which can be handed to the receptionist or GP as required. The whole process takes about 90 seconds, thus saving the need for a ten minute, face to face nurse appointment and the consequent costs.

Why not sign up for a free, no obligation, month long trial in surgery?

Website: www.healthcaremonitors.co.uk