



Staffordshire Practice Managers Conference

DIRECTORY OF SPONSORS

26th September 2024

Hillcroft Surgery Supplies:

At Hillcroft we want to give you peace of mind every day, with time saving processes and quickly delivered orders, so that you can spend more time caring for your patients. Hillcroft is a family run business that has been serving GP surgeries and health centres with everything they need for over 16 years. We thrive on meeting our customers' needs and requirements and will always go the extra mile to help out with anything that will make your life easier.

We have strongly established ourselves in the medical market as being an honest, reliable company with excellent customer service and unrivalled product quality and pricing. We firmly believe that we can offer anyone better levels of service, quality and cost and this is what motivates and drives our business forward. Hillcroft is fast becoming the name as a key supplier for GP surgeries and health centres, and hundreds of surgeries in the UK are depending upon us as their main supplier, and partner with us for all their needs.

Website: www.hillcroftsupplies.com

Health Harmonie:

Established in 2003, HealthHarmonie has been dedicated to delivering exceptional healthcare services with a focus on proximity to patients and providing vital capacity to hospitals. As an independent healthcare provider collaborating with the NHS, our commitment lies in delivering community-based healthcare services across England. Currently specialising in Gynaecology, Dermatology, Ophthalmology, Minor Surgery, and ENT community services, our clinical leads, recognized in their respective fields, ensure the efficiency, precision, and high quality of our services.

Our primary goal is to address the increasing demands in healthcare by offering extensive support to the NHS. By providing additional capacity, we alleviate the stress on NHS hospitals and Integrated Care Boards (ICBs). Committed to our vision of creating long-term, sustainable, and patient-focused healthcare, we collaborate with over 19 commissioning organizations, operating clinics in more than 100 sites throughout England.

Our current focus is on raising awareness about our services to reduce local hospital RTT's (Referral to Treatment times) and enhance their capacity to handle more complex cases efficiently. With a yearly patient count exceeding 150,000, we strive to contribute to the nation's health one patient at a time, making HealthHarmonie a cornerstone in fostering a healthier community.

Website: www.healthharmonie.com

Dene Healthcare:

Dene Healthcare, the UK's premier practice provider, has been established on a foundation of trust, value and service quality. We take the responsibility for ensuring you have the resources and equipment needed to meet the demands of the modern practice. We offer convenience and a work ethic that allows you to focus on what you do best.

We pride ourselves on our personal touch and in-depth knowledge of General Practice. Our team has over 45 years of experience working within the NHS and understand the ever-changing directives for the practice team. Our aim is simple - to provide the best service, choice and support to help a practice maximize its potential.

Website: www.denehc.co.uk

Williams Medical:

Williams Medical – your trusted partner for medical supplies and services since 1986. Through our extensive range, expert knowledge and unrivalled customer care – we're dedicated to Supporting Your Everyday. Williams Medical has been a trusted partner for medical supplies and services for over 35 years. One of the leading partners for healthcare professionals in Primary Care - the partner of choice for thousands of healthcare professionals who trust us to deliver.

Williams Medical Products and Services include:

- Medical Equipment
- Medical Consumables
- Pharmaceuticals
- Diagnostic Equipment
- Surgery Furniture
- CQC Services
- Health & Safety
- Infection Control
- Legionella Services
- New Build and Refurbishment Services

Website: www.wms.co.uk

BHW Surveyors:

BW Healthcare Surveyors are a market-leading, specialist primary care premises firm of Chartered Surveyors.

We provide help and support to GP practices, healthcare providers and primary care organisations, including both owners and occupiers of GP surgeries in addition to developers and investors across the UK. Our Team have over 100 years combined experience supporting GP practices with all their premises requirements, with a long and successful track record of helping medical sector clients increase their income and maximise their investments.

Our services include; notional Rent reviews, lease rent reviews and renewals market valuations, sale and leaseback transactions, pharmacy lease reviews, development and improvement advice and asset management.

We have established strong working relationships with personnel within NHS England/Health Boards, CCGs/ICBs, District Valuer Services, LMCs and GP federations. We have also built up relationships with key organisations within our sector, including; solicitors, accountants, architects, developers and investors, which helps us strive to secure speedy and hassle-free resolutions to a wide range of issues that our clients may be facing.

All of our Chartered Surveyors and RICS registered valuers are specialist primary care surveyors and members of the RICS which means they are fully qualified and regulated by the Royal Institution of Chartered Surveyors. The company is also an RICS-regulated firm, we are SafeContractor accredited, and a Code of Practice approved supplier, to ensure the highest standards of service to our clients.

Website: www.bwhsurveyors.co.uk/

Healthcare Monitors:

Healthcare Monitors have been specialising in the medical measurement business for over 20 years. Since the company's inception, we introduced these monitors to the UK market. We now have nearly 2000 monitors in the field, along with our adaptable PatienPod touch screen integration, where patients measurements can be stored against their record in most major GP systems(EMIS, TPP SystmOne & VISION). Various lifestyle questions can be answered along with text warnings and alerts for blood pressure and BMI.

Saving time & money, the monitors measure height and weight, calculate BMI and record diastolic and systolic blood pressure without the need for any supervision by a qualified professional. They are fully automatic and produce a printout, which can be handed to the receptionist or GP as required. The whole process takes about 90 seconds, thus saving the need for a ten minute, face to face nurse appointment and the consequent costs.

Why not sign up for a free, no obligation, month long trial in surgery?

Website: www.healthcaremonitors.co.uk

Henry Schein:

At Henry Schein Medical, we offer innovative, integrated health care solutions that help connect patients and professionals in meaningful ways. As a leading supplier of medical equipment, consumables, and pharmaceuticals to health care providers across the UK, we strive to deliver an optimum combination of quality and value to help support you in delivering high-quality patient care. As your trusted partner, we are committed to providing the best possible service.

Website: www.henryschein.co.uk

The Well Led Practice:

The Well-Led Practice provides practices and PCNs with products and services to support leadership and CQC well-led development, such as software for staff feedback, leadership 360s, and action planning, resources and exercises for developmental work, and services such as mock CQC inspections and governance workshops.

Website: www.well-ledprovider.com

Buywise Health:

Buywise Health was founded in 2016 to help GP Practices purchase multiple categories of suppliers/services through one partner. Buying at scale through one partner can save money and also give a significant time saving managing multiple suppliers and processing multiple invoices. Buywise Health now work with over 200 practices.

Buywise Health are a multi award-winning procurement provider for medical centres across the UK. They offer a total purchasing solution for GP Surgeries, PCN's, Super-Partnerships and GP Federations. with one supplier, one order, one invoice, and one report.

Webiste: www.buywise-health.com