



North East Essex Practice Managers Conference

DIRECTORY OF SPONSORS

8th April 2025

Evolve Business Solutions (EA) Ltd:

Evolve Business Solutions (EA) Ltd support and manage the in-house printing requirements of companies in and around the country. We have four core aims; to provide a local service that is responsive, friendly, and customer focused. We specialise in fully managed multi-functional Konica Minolta devices and provide stress free and cost-effective solutions.

Yet, what really sets us apart from other managed print services providers?

A personal touch: We believe our phones should be answered in our office, and not in a call centre. That's why we have a local phone number, and you'll never need to press one for accounts, or two to log a service call. Our service visits are planned by someone who is familiar with the area; we don't need to look on Google Maps to estimate how long it will take us to be with you.

Our training programme: All our service engineers are manufacturer trained and certified on every product we offer. They also undertake IT training, so they can troubleshoot and diagnose networking, printing, or scanning problems quickly and efficiently.

Response times: From you calling us, it takes less than four hours for a service engineer to arrive onsite. As we only service Konica Minolta equipment, we have all the parts we need to carry out the job 96% of the time. Also, we will never post you parts and expect you to fit them yourself.

A friendly account manager: Every client is assigned a personal account manager. We don't use a telesales team to try and pressure you for a quick sale over the phone. What we love is to sit down with our clients and discuss what's best for them over a coffee.

Website: evolve-businesssolutions.co.uk

Healthcare Monitors:

Healthcare Monitors have been specialising in the medical measurement business for over 20 years. Since the company's inception, we introduced these monitors to the UK market. We now have nearly 2000 monitors in the field, along with our adaptable PatienPod touch screen integration, where patients measurements can be stored against their record in most major GP systems(EMIS, TPP SystmOne & VISION). Various lifestyle questions can be answered along with text warnings and alerts for blood pressure and BMI.

Saving time & money, the monitors measure height and weight, calculate BMI and record diastolic and systolic blood pressure without the need for any supervision by a qualified professional. They are fully automatic and produce a printout, which can be handed to the receptionist or GP as required. The whole process takes about 90 seconds, thus saving the need for a ten minute, face to face nurse appointment and the consequent costs.

Why not sign up for a free, no obligation, month long trial in surgery?

Website: www.healthcaremonitors.co.uk

HealthTech-1:

We're a small start-up based in London, who are dedicated to automating admin tasks within the NHS. Our aim is to increase efficiency and allow healthcare professionals to focus more on patient care.

Our main product, automated registrations, streamlines the patient registration process by automating data entry and coding to ensure same-day registrations with full clinical coding. Integrated with clinical systems like EMIS and SystmOne, we reduce manual errors and administrative workload.

Healthtech-1 are a selected supplier for the NHS Register with a GP service, saving over 85,000 hours of NHS staff time. We're used by more than 1,000 GP practices, automating a significant portion of the nation's patient registrations weekly.

Our mission is encapsulated in our guiding principle: "One less task for NHS staff." By automating repetitive administrative processes, we strive to alleviate the burden on healthcare workers, enabling them to dedicate more time to patient care.

Website: www.healthtech1.uk

Dene Healthcare:

Dene Healthcare, the UK's premier practice provider, has been established on a foundation of trust, value and service quality.

We take the responsibility for ensuring you have the resources and equipment needed to meet the demands of the modern practice. We offer convenience and a work ethic that allows you to focus on what you do best.

We pride ourselves on our personal touch and in-depth knowledge of General Practice. Our team has over 45 years of experience working within the NHS and understand the ever-changing directives for the practice team. Our aim is simple - to provide the best service, choice and support to help a practice maximize its potential.

Website: www.denehc.co.uk

Williams Medical:

Williams Medical – your trusted partner for medical supplies and services since 1986. Through our extensive range, expert knowledge and unrivalled customer care – we're dedicated to Supporting Your Everyday.

Williams Medical has been a trusted partner for medical supplies and services for over 35 years. One of the leading partners for healthcare professionals in Primary Care - the partner of choice for thousands of healthcare professionals who trust us to deliver.

Williams Medical Products and Services include:

- Medical Equipment
- Medical Consumables
- Pharmaceuticals
- Diagnostic Equipment
- Surgery Furniture
- CQC Services
- Health & Safety
- Infection Control
- Legionella Services
- New Build and Refurbishment Services

Website: www.wms.co.uk

Hillcroft Surgery Supplies:

At Hillcroft we want to give you peace of mind every day, with time saving processes and quickly delivered orders, so that you can spend more time caring for your patients. Hillcroft is a family run business that has been serving GP surgeries and health centres with everything they need for over 16 years. We thrive on meeting our customers' needs and requirements and will always go the extra mile to help out with anything that will make your life easier.

We have strongly established ourselves in the medical market as being an honest, reliable company with excellent customer service and unrivalled product quality and pricing. We firmly believe that we can offer anyone better levels of service, quality and cost and this is what motivates and drives our business forward. Hillcroft is fast becoming the name as a key supplier for GP surgeries and health centres, and hundreds of surgeries in the UK are depending upon us as their main supplier, and partner with us for all their needs.

Website: www.hillcroftsupsupplies.com

Heidi Health:

Heidi is an AI scribe that helps clinicians and admin staff write their notes and documents. Fully NHS and GDPR compliant, Heidi is built for primary care in the UK. It can be used for consultation notes, referral letters, meeting minutes, and more. If you have a conversation in your practice that needs documenting, let Heidi handle it.

Website: www.heidihealth.com/uk

Ortus Health:

Ortus Health eHub provides remote clinical and admin services to GP practices and PCNs. You outsource to Ortus and we deliver the highest quality outcomes. Services include GP Triage, Care Navigation, Remote Receptionist, Clinical Coding, Remote GP Clinics (incl GP ARRS) & Remote Pharmacist.

Website: www.ortushealth.com